COMPARISON OF ACTUAL COSTS TO BCM2 COSTS BY LEC

| | SWBT Study - Estimated Actual | | Proxy BCM2 Costs | | Proxy HATFIELD Study |
|----------------------|-------------------------------|-----------|------------------|-----------------|-------------------------|
| | Local Exchange Costs * | | | | Release 2.2, |
| | | per Loop, | | per Line, | Version1, |
| | USF Loops | Per Mo. | Lines | Per Mo. | AT&T - 7/3/96 |
| PENNSYLVANIA | | | | | |
| ALLTEL PA BROOKVL | 32,216 | \$44.39 | 44,548 | \$5 3.07 | NA |
| ALLTEL PA MURRAYSVL | 28,281 | \$36.96 | 4,128 | \$46.99 | NA |
| ALLTEL PENNA INC | NA ** | NA ** | 210,852 | \$38.89 | NA |
| ARMSTRONG TEL CO NO | 1,488 | \$50.68 | 776 | \$ 61.43 | NA |
| ARMSTRONG TEL CO PA | NA ** | NA ** | 2,899 | \$4 6.41 | NA |
| BELL ATLANTIC MD INC | NA ** | NA ** | 1,291 | \$80.68 | NA |
| BELL ATLANTIC PA INC | 5,478,057 | \$33.82 | 6,088,484 | \$2 5.58 | NA |
| BUFFALO VLLY TEL CO | NA ** | NA ** | 19,404 | \$36 .75 | NA |
| CITIZENS TELECOM NY | NA | NA ** | 1,020 | \$ 73.26 | NA |
| COMMONWEALTH TEL CO | NA ** | NA ** | 229,840 | \$42.65 | NA |
| CONESTOGA TEL & TEL | NA ** | NA ** | 47,390 | \$36.20 | NA |
| CONTEL PA DBA GTE PA | 53,9 6 6 | \$35.53 | 69,506 | \$ 33.47 | NA |
| CTZNS TEL OF KECKSBG | NA ** | NA ** | 6,316 | \$40.05 | NA |
| DENVER & EPHRATA TEL | NA ** | NA ** | 58,285 | \$28.37 | NA |
| FRONTIER CM BREEZEWD | 3,717 | \$43.37 | 5,928 | \$70.97 | NA |
| FRONTIER CM CANTON | 3,368 | \$33.47 | 3,397 | \$44.63 | NA |
| FRONTIER CM LAKEWD | 1,373 | \$34.96 | 572 | \$63 .10 | NA |
| FRONTIER CM OSWAYO | 2,038 | \$41.35 | 2,383 | \$58.29 | NA |
| FRONTIER COMM OF PA | 22,626 | \$24.76 | 26,379 | \$30,20 | NA |
| GTE OF PA INC | 453,081 | \$37.46 | 611,387 | \$31.80 | NA |
| HANCOCK TEL CO - NY | NA ** | NA ** | 214 | \$124.66 | NA |
| HICKORY TEL | NA ** | NA ** | 1,204 | \$57.24 | NA |
| IRONTON TEL CO | 3,266 | \$37.84 | 6,589 | \$36.04 | NA |
| LACKAWAXEN TEL CO | 3,143 | \$32.82 | 800 | \$58.57 | NA |
| LAUREL HIGHLD TEL | NA ** | NA ** | 4,235 | \$57.21 | NA |
| MAHANOY & MAHANTANGO | | \$42.48 | 6,271 | \$70.75 | NA |
| MARIANNA&SCENERY HL | 2,513 | \$37.84 | 4,216 | \$53.32 | NA. |
| N PITTSBURGH TEL CO | 52,506 | \$37.84 | 66,573 | \$32.92 | NA. |
| NORTH PENN TEL CO | 4.427 | \$44.89 | 3,861 | \$63.61 | NA. |
| PALMERTON TEL CO | NA ** | NA ** | 17.844 | \$39.14 | NA NA |
| PENNA TEL CO | 1,166 | \$37.84 | 1.799 | \$74.44 | NA |
| PYMATUNING IND TEL | NA ** | NA ** | 5,716 | \$45.79 | NA NA |
| QUAKER STATE TEL CO | 36,478 | \$32.77 | 42,514 | \$52.12 | NA NA |
| SOUTH CANAAN TEL | 1,862 | \$37.84 | 2.193 | \$49.60 | NA NA |
| SUGAR VALLEY TEL | 1,001 | \$47.49 | 1,089 | \$87.84 | NA NA |
| THE BENTLEYVILLE TEL | NA *** | NA ** | 2,953 | \$34.09 | NA NA |
| THE NORTHEAST PA TEL | 9,555 | \$37.84 | 9,140 | \$51.16 | NA. |
| TUOLUMNE ALLTEL PA | NA ** | NA ** | 3,921 | \$55.42 | NA NA |
| UNITED TEL CO OF PA | 322,507 | \$35.00 | 418.995 | \$37.59 | NA. |
| VENUS TEL CORP | 1,154 | \$37.84 | 1,735 | \$54.81 | NA NA |
| YUKON-WALTZ TEL CO | NA ** | NA ** | 2,034 | \$41.09 | NA NA |
| TOTAL PENNSYLVAN | | \$34.25 | 8,038,681 | \$28.40 | \$13.11 |

^{*} Estimated based on the following data sources:

⁻ USF Data - 1993 Data

⁻ Joint Board Data Request - 1993 Data

⁻ Monitoring Report for Traffic Data (DEM) - 1993 Data

⁻ REA Finacial Data - 1993 Data

^{**} Could not estimate because REA Total Cost information was not available

| Exchange # | SWBT Study per Line, per Mo. | BCM2 Study per Line, per Mo. |
|------------|---------------------------------|---------------------------------|
| 1 | \$294.41 | \$34.14 |
| 2 | \$249.01 | n/a |
| 3 | \$226.16 | \$60.99 |
| 4 | \$195.93 | \$112.87 |
| 5 | \$179.93 | \$63.65 |
| 6 | \$175.51 | \$61.59 |
| 7 | \$169.12 | \$87.19 |
| 8 | \$170.59 | \$67.37 |
| 9 | \$171.85 | \$66.73 |
| 10 | \$182.19 | \$26.18 |
| 11 | \$155.03 | \$89.73 |
| 12 | \$156.09 | \$63.05 |
| 13 | \$152.37 | \$65.30 |
| 14 | \$154.85 | \$94.03 |
| 15 | \$150.44 | n/a |
| 16 | \$140.78 | \$60.88 |
| 17 | \$137.35 | \$70.89 |
| 18 | \$139.08 | \$63.80 |
| 19 | \$137.41 | \$67.47 |
| 20 | \$135.93 | \$61.19 |
| 21 | \$132.12 | \$54.08 |
| 22 | \$135.61 | \$47.09 |
| 23 | \$126.89 | \$104.89 |
| 24 | \$139.83 | \$36.35 |
| 25 | \$137.90 | \$54.16 |
| 26 | \$130.29 | \$83.11 |
| 27 | | |
| 28 | | |
| 29 | \$114.05 | \$43.95 |
| 30 | \$114.40 | \$58.41 |
| 31 | \$116.92 | \$78.47 |
| 32 | | |
| 33 | <u> </u> | |
| 34 | | |
| 35 | | |
| 36 | | |
| 37 | | |
| 38 | | |
| 39 | \$102.33 | \$58.30 |

| Exchange # | SWBT Study per Line, per Mo. | BCM2 Study per Line, per Mo. |
|------------|---------------------------------|---------------------------------|
| 40 | 0400 40 | #CO 04 |
| 40 | \$100.19 | \$69.04 |
| 41 | \$98.90 | \$61.38 |
| 42 | \$97.96 | \$52.25 \$67.00 |
| 43 | \$97.09 \$100.41 | \$67.99 |
| 44 | | \$39.95 \$65.74 |
| 45 | \$98.15 | \$65.74 \$77.15 |
| 46 | \$95.94 | |
| 47 | \$96.61 | \$67.11 |
| 48 | \$94.17 | \$74.48 |
| 49 | \$91.55 | \$32.84 |
| 50 | \$95.07 | \$73.73 \$05.00 |
| 51 | \$95.07 | \$85.89 |
| 52 | \$91.96 | \$42.09 |
| 53 | \$88.12 | \$57.56 |
| 54 | \$90.85 | \$63.30 |
| 55 | | \$51.00 |
| 56 | | \$47.16 |
| 57 | <u> </u> | \$72.69 |
| 58 | | \$41.91 |
| 59 | | \$43.53 |
| 60 | | |
| 61 | \$84.26 | |
| 62 | | |
| 63 | | |
| 64 | | |
| 65 | | |
| 66 | | |
| 67 | | |
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| 71 | | · |
| 72 | _1 | |
| 73 | | _1, |
| 74 | | |
| 75 | | |
| 76 | | |
| 77 | | |
| 78 | \$78.68 | \$83.12 |

| Exchange # | SWBT Study per Line, per Mo. | BCM2 Study per Line, per Mo. |
|------------|---------------------------------|---------------------------------|
| 79 | \$75.06 | \$65.64 |
| 80 | \$71.24 | \$59.39 |
| 81 | \$73.81 | \$66.19 |
| 82 | \$80.37 | \$49.82 |
| 83 | \$72.73 | \$45.10 |
| 84 | \$71.66 | \$35.35 |
| 85 | \$71.33 | \$60.91 |
| 86 | \$73.50 | \$34.23 |
| 87 | \$69.50 | \$38.41 |
| 88 | \$71.85 | \$35.80 |
| 89 | \$73.72 | \$37.98 |
| 90 | \$80.22 | \$49.28 |
| 91 | \$73.29 | \$71.38 |
| 92 | \$81.04 | \$46.59 |
| 93 | \$74.22 | \$29.78 |
| 94 | \$76.57 | \$54.58 |
| 95 | \$69.34 | \$41.51 |
| 96 | \$78.16 | \$41.21 |
| 97 | \$67.51 | \$48.02 |
| 98 | \$72.44 | \$41.72 |
| 99 | \$63.23 | \$39.45 |
| 100 | \$68.20 | \$34.69 |
| 101 | | |
| 102 | \$60.17 | \$33.56 |
| 103 | \$70.69 | \$50.02 |
| 104 | \$64.11 | \$32.50 |
| 105 | \$63.75 | |
| 106 | | |
| 107 | \$73.66 | \$68.21 |
| 108 | \$52.69 | \$50.69 |
| 109 | | |
| 110 | \$77.01 | |
| 111 | | |
| 112 | | |
| 113 | | <u>- L </u> |
| 114 | | |
| 115 | | |
| 116 | | |
| 117 | \$56.72 | \$86.18 |

| Exchange # | SWBT Study per Line, per Mo. | BCM2 Study per Line, per Mo. |
|------------|---------------------------------|---------------------------------|
| 118 | \$47.34 | \$52.54 |
| 119 | \$55.26 | \$34.77 |
| 120 | \$48.66 | \$33.85 |
| 121 | \$60.53 | \$33.95 |
| 122 | \$52.70 | \$29.51 |
| 123 | \$48.28 | \$29.38 |
| 124 | \$45.68 | \$44.09 |
| 125 | \$51.05 | \$33.24 |
| 126 | \$48.90 | \$40.19 |
| 127 | \$50.09 | \$36.71 |
| 128 | \$52.62 | \$29.31 |
| 129 | \$44.34 | \$32.79 |
| 130 | \$46.76 | \$28.56 |
| 131 | \$42.00 | \$41.46 |
| 132 | \$52.70 | \$33.75 |
| 133 | \$46.24 | \$33.55 |
| 134 | \$ 67.97 | \$44.80 |
| 135 | \$44.46 | \$32.60 |
| 136 | \$44.43 | \$32.84 |
| 137 | \$44.07 | \$44.40 |
| 138 | \$40.65 | \$35.05 |
| 139 | \$42.18 | 1 |
| 140 | \$39.63 | \$30.48 |
| 141 | \$45.00 | |
| 142 | | |
| 143 | | |
| 144 | | |
| 145 | | |
| 146 | | |
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| 149 | | |
| 150 | | |
| 151 | | ··· |
| 152 | | |
| 153 | | |
| 154 | | |
| 155 | | |
| 156 | \$44.46 | \$32.71 |

| Exchange # | SWBT Study per Line, per Mo. | BCM2 Study per Line, per Mo. |
|------------|---------------------------------|---------------------------------|
| 157 | \$36.30 | \$27.81 |
| 158 | \$37.26 | \$28.62 |
| 159 | \$47.92 | \$32.71 |
| 160 | \$38.14 | \$27.00 |
| 161 | \$36.79 | \$27.49 |
| 162 | \$36.17 | \$25.03 |
| 163 | \$36.16 | \$27.80 |
| 164 | \$30.51 | \$24.72 |
| 165 | \$35.72 | \$27.68 |
| 166 | \$38.69 | \$29.15 |
| 167 | \$38.65 | \$27.54 |
| 168 | \$45.83 | \$27.63 |
| 169 | \$32.81 | \$28.65 |
| 170 | \$32.99 | \$26.08 |
| 171 | \$35.86 | \$25.29 |
| 172 | \$30.68 | \$29.26 |
| 173 | \$28.28 | \$31.98 |
| 174 | \$37.01 | \$25.87 |
| 175 | \$49.58 | \$28.01 |
| 176 | \$40.49 | \$29.37 |
| 177 | \$26.44 | \$30.44 |
| 178 | \$28.74 | \$27.48 |
| 179 | \$26.25 | \$2 6.62 |
| 180 | \$27.46 | \$26.55 |
| 181 | \$25.09 | \$26.32 |
| 182 | \$27.83 | \$23.05 |
| 183 | \$23.48 | \$26 .12 |
| 184 | | |
| 185 | \$20.75 | \$26.08 |
| 186 | \$26.26 | \$23.34 |
| 187 | \$33.39 | \$24.10 |
| 188 | \$37.49 | \$27.83 |
| 189 | \$26.54 | \$26.13 |
| 190 | \$21.98 | \$23.69 |
| 191 | \$22.57 | \$32.06 |
| 192 | \$17.60 | \$23.79 |
| 193 | \$30.12 | \$23.20 |
| 194 | \$25.77 | |
| 195 | \$24.05 | \$22.01 |

| Exchange # | SWBT Study per Line, per Mo. | BCM2 Study per Line, per Mo. |
|------------|------------------------------|---------------------------------|
| 196 | \$23.95 | \$24.44 |
| 197 | \$23.93 \$27.01 | \$26.94 |
| | | |
| 198 | \$33.75 | \$23.09 |
| 199 | \$32.60 | \$22.15 |
| 200 | \$24.39 | \$24.31 |
| 201 | \$17.41 | \$30.36 |
| 202 | \$39.44 | \$22.85 |
| 203 | \$19.52 | \$21.59 |
| 204 | \$25.12 | \$24.55 |
| 205 | \$23.86 | \$22.33 |
| 206 | \$28.65 | \$23.37 |
| 207 | \$36.19 | \$15.73 |
| 208 | \$17.54 | \$24.50 |
| 209 | \$21.92 | \$19.97 |
| 210 | \$21.62 | \$18.91 |
| 211 | \$14.77 | \$21.69 |
| 212 | \$25.93 | \$16.08 |

PACIFIC BELL/INDETEC COST PROXY MODEL CANNOT BE EVALUATED

SWBT purchased model output for Texas and compared it with SWBT's actual cost study. However, the model logic Is proprietary and not available for review. Consequently, SWBT is unable to determine why the model produces differing results from actuals.

| wc | SWBT | Preliminary | BCM2 as a | Preliminary | CPM as a |
|----|----------|-------------|-----------|-------------|-----------|
| # | ACTUAL | BCM2 | Percent | CPM | Percent |
| | STUDY | Results | of ACTUAL | Resuits | of ACTUAL |
| 36 | 1.894.30 | 1,101.67 | 58.16% | 1.875.18 | 98.99% |
| 37 | 1.174.48 | 853.64 | 72.68% | 1.195.85 | 101.82% |
| 38 | 1,794.21 | 1.075.39 | 59.94% | 1.672.39 | 93.21% |
| 39 | 684.34 | 531.12 | 77.61% | 781.30 | 114.17% |
| 40 | 3.250.33 | 1.812.77 | 55.77% | 2.498.70 | 76.88% |
| 41 | 4.265.52 | 2,863.18 | 67.12% | 7.402.91 | 173:55% |
| 42 | 1.599.42 | 1.191.48 | 74.49% | 1.587.66 | 99.26% |
| 43 | 2.863.52 | 2.739.04 | 95.65% | 1.727.91 | 60.34% |
| 44 | 770.25 | 730.18 | 94.80% | 1.216.03 | 157.88% |
| 45 | 2,771.43 | 3.224.51 | 116.35% | 4.574.71 | 165.07% |
| 46 | 2.094.10 | 2.345.14 | 111.99% | 1.938.16 | 92.55% |
| 47 | 1.353.40 | 1,461.61 | 108.00% | 1.855.12 | 137.07% |
| 48 | 2.288.07 | 2.261.30 | 98.83% | 3.209.15 | 140.26% |
| 49 | 3,867.88 | 1.995.30 | 51.59% | 7.078.23 | 183.00% |
| 50 | 1,568.29 | 1,201.96 | 76.64% | 1.412.01 | 90.03% |
| 51 | 1,468.01 | 1.033.52 | 70.40% | 1.917.57 | 130.62% |
| 52 | 1,356.99 | 856.71 | 63.13% | 1,547.66 | 114.05% |
| 53 | 1,727.67 | 1,003.78 | 58.10% | 1.112.02 | 64.37% |
| 54 | 1,725.29 | 1,134.92 | 65.78% | 1.393.55 | 80.77% |
| 55 | 690.46 | 714.16 | 103.43% | 789.27 | 114.31% |
| 56 | 1,015.18 | 886.93 | 87.37% | 1.302.03 | 128.26% |
| 57 | 2,158.47 | 1,934.68 | 89.63% | 1.895.33 | 87.81% |
| 58 | 1.232.32 | 1,109.97 | 90.07% | 1.437.98 | 116.69% |
| 59 | 828.80 | 802.17 | 96.79% | 1.027.30 | 123.95% |
| 60 | 3,752.69 | 1,790.21 | 47.70% | 2.281.10 | 60.79% |
| 61 | 2,009.91 | 1,429.33 | 71.11% | 1,408.38 | 70.07% |
| 62 | 854.83 | 975.18 | 114.08% | 1,463,10 | 171.16% |
| 63 | 3,854,41 | 2,836.92 | 73.60% | 9.081.94 | 235.62% |
| 64 | 2.495.43 | 3.816.00 | 152.92% | 4.277.63 | 171.42% |
| 65 | 764.90 | 767.33 | 100.32% | 1.313.95 | 171.78% |
| 66 | 894.69 | 868.46 | 97.07% | 1.106.62 | 123.69% |
| 67 | 1,154.44 | 1,065.11 | 92.26% | 1.456.88 | 126.20% |
| 68 | 1.808.30 | 1,148.56 | 63.52% | 1.360.52 | 75.24% |
| 69 | 2,838.80 | 1,520.67 | 53.57% | 3.026.82 | 106.62% |
| 70 | 1.387.40 | 1,644,49 | 118.53% | 1.605.40 | 115.71% |

| wc | SWBT | Preliminary | BCM2 as a | Preliminary | CPM as a |
|-----|----------|-------------|-----------|-------------|-----------|
| # | ACTUAL | BCM2 | Percent | CPM | Percent |
| | STUDY | Results | of ACTUAL | Results | of ACTUAL |
| 71 | 1.985.39 | 2.208.86 | 111.26% | 2.361.55 | 118.95% |
| 72 | 1.646.19 | 1,000.28 | 60.76% | 1.282.57 | 77.91% |
| 73 | 2.669.53 | 3.924.68 | 147.02% | 7.056.51 | 264.34% |
| 74 | 1,335.57 | 1.103.71 | 82.64% | 1,447.66 | 108.39% |
| 75 | 4.216.75 | 2,822.24 | 66.93% | 2.512.06 | 59.57% |
| 76 | 899.92 | 666.42 | 74.05% | 944.35 | 104.94% |
| 77 | 843.43 | 918.88 | 108.95% | 1.268.22 | 150.37% |
| 78 | 1.303.13 | 1,190.78 | 91.38% | 1.333.47 | 102.33% |
| 79 | 2.310.09 | 1,585.36 | 68.63% | 1.412.25 | 61.13% |
| 80 | 1.330.43 | 1.052.96 | 79.14% | 1.227.98 | 92.30% |
| 81 | 967.61 | 1.233.57 | 127.49% | 1.829.71 | 189.10% |
| 82 | 683.27 | 928.85 | 135.94% | 1.173.44 | 171.74% |
| 83 | 1,959.51 | 1.206.67 | 61.58% | 1.890.45 | 96.48% |
| 84 | 953.81 | 903.19 | 94.69% | 1.233.75 | 129.35% |
| 85 | 1,937.54 | 2,090.47 | 107.89% | 4,150,16 | 214.20% |
| 86 | 1,858.50 | 2,053.01 | 110.47% | 1 927.73 | 103.72% |
| 87 | 2,834.64 | 2,480.41 | 87.50% | 2.553.49 | 90.08% |
| 88 | 1,673.59 | 938.26 | 56.06% | 1,389.88 | 83.05% |
| 89 | 4,482.28 | 3,269.56 | 72.94% | 2.600.49 | 58.02% |
| 90 | 1,194.78 | 864.09 | 72.32% | 1.212.00 | 101.44% |
| 91 | 1,002.11 | 951.03 | 94.90% | 1.272.34 | 126.97% |
| 92 | 2,018.63 | 1,388.06 | 68.76% | 1.654.50 | 81.96% |
| 93 | 1,127.84 | 885.72 | 78.53% | 1.200.22 | 106.42% |
| 94 | 1,570.10 | 1,248.41 | 79.51% | 1.702.72 | 108.45% |
| 95 | 850.82 | 910.98 | 107.07% | 1,179.48 | 138.63% |
| 96 | 5,049.45 | 1,838.86 | 36.42% | 2.059.64 | 40.79% |
| 97 | 796.37 | 734.00 | 92.17% | 1.078.56 | 135.44% |
| 98 | 2,925.76 | 1,147.71 | 39.23% | 2,759.78 | 94.33% |
| 99 | 944.98 | 719.87 | 76.18% | 999.14 | 105.73% |
| 100 | 1,230.80 | 1,121.37 | 91.11% | 1.352.57 | 109.89% |
| 101 | 1,823.88 | 1,121.79 | 61.51% | 1.474.81 | 80.86% |
| 102 | 671.96 | 554.58 | 82.53% | 941.63 | 140.13% |
| 103 | 2.395.11 | 1,858.68 | 77.60% | 2.579.66 | 107.71% |
| 104 | 1,396.45 | 1,158.11 | 82.93% | 1.286.23 | 92.11% |
| 105 | 876.99 | 1,148.14 | 130.92% | 1,293,24 | 147.46% |
| | | | | | |

| WC # | SWBT ACTUAL STUDY | Preliminary BCM2 Results | BCM2 as a Percent of ACTUAL | Preliminary CPM Results | CPM as a Percent of ACTUAL |
|---------|-------------------------|--------------------------------|-----------------------------------|-------------------------------|----------------------------|
| 106 | 2.266.71 | 1.191.42 | 52.56% | 1,115.12 | 49.20% |
| 107 | 1,733.35 | 2.592.71 | 149.58% | 1,778.06 | 102.58% |
| 108 | 1.800.23 | 1.528.80 | 84.92% | 1.482.76 | 82.37% |
| 109 | 2.682.17 | 1.838.55 | 68.55% | 2.042.13 | 76.14% |
| 110 | 5.299.36 | 5.069.01 | 95.65% | 6,983.20 | 131.77% |
| 111 | 3,235.70 | 2.774.83 | 85.76% | 2.294.70 | 70.92% |
| 112 | 868.59 | 1,180.69 | 135.93% | 1.436.69 | 165.41% |
| 113 | 1.369.35 | 2.686.64 | 196.20% | 2.761.08 | 201.63% |
| 114 | 2,169.90 | 1,300.76 | 59.95% | 2.112.23 | 97.34% |
| 115 | 3,179.94 | 4.418.82 | 138.96% | 2,654.76 | 83.48% |
| 116 | 2,694.79 | 1.642.96 | 60.97% | 3.240.55 | 120.25% |
| 117 | 874.03 | 2.004.62 | 229.35% | 1.420.57 | 162.53% |
| 118 | 1,016.09 | 914.01 | 89.95% | 1.276.92 | 125.67% |
| 119 | 1,799.67 | 1,723.63 | 95.78% | 1,656.40 | 92.04% |
| 120 | 3,561.64 | 2,710.79 | 76.11% | 1,809.33 | 50.80% |
| 121 | 1,319,44 | 1,116.02 | 84.58% | 1,591.04 | 120.58% |
| 122 | 1,307.36 | 1,456.87 | 111.44% | 2,264.52 | 173.21% |
| 123 | 779.10 | 909.38 | 116.72% | 1,014.65 | 130.23% |
| 124 | 1,165.18 | 797.01 | 68.40% | 1,101.85 | 94.57%- |
| 125 | 619.10 | 722.54 | 116.71% | 870.07 | 140.54% |
| 126 | 2.049.10 | 1,987.45 | 96.99% | 2,932.18 | 143.10% |
| 127 | 3,417.65 | 6.352.85 | 185.88% | 6,193.93 | 181.23% |
| 128 | 1,008.27 | 843.49 | 83.66% | 1,098.18 | 108.92% |
| 129 | 834.71 | 724.23 | 86.76% | 937.45 | 112.31% |
| 130 | 1,663.73 | 1,119.60 | 67.29% | 1,864.79 | 112.09% |
| 131 | 1,703.47 | 2,101.62 | 123.37% | 2,137.78 | 125.50% |
| 132 | 1,876.97 | 3,579,18 | 190.69% | 6.032.67 | 321.40% |
| 133 | 945.32 | 959.60 | 101.51% | 1,367.88 | 144.70% |
| 134 | 1,829.03 | 1,559.66 | 85.27% | 2,439.83 | 133.39% |
| 135 | 5.425.22 | 3,179.70 | 58.61% | 6,211.43 | 114.49% |
| 136 | 1,772.70 | 1.046.84 | 59.05% | 1,358.73 | 76.65% |
| 137 | 1,121.80 | 905.04 | 80.68% | 1,343.48 | 119.76% |
| 138 | 1.425.28 | 983.23 | 68.98% | 958.54 | 67.25% |
| 139 | 1,628.34 | 1,752.69 | 107.64% | 1,968.95 | 120.92% |
| 140 | 2,169.21 | 1,358.80 | 62.64% | 1,612.27 | 74.33% |

| wc | SWBT | Preliminary | BCM2 as a | Preliminary | CPM as a |
|-----|--------------------------------|-------------|-----------|-------------|-----------|
| # | ACTUAL | BCM2 | Percent | CPM | Percent |
| " | STUDY | Results | of ACTUAL | Results | of ACTUAL |
| 141 | 1.378.87 | 1,030.98 | 74.77% | 1.093.98 | 79.34% |
| 142 | 2.070.61 | 1.687.01 | 81.47% | 1.435.26 | 69.32% |
| 143 | 1,976.92 | 1.698.47 | 85.91% | 1,803.56 | 91.23% |
| 144 | 2.032.17 | 1.960.78 | 96.49% | 2.582.69 | 127.09% |
| 145 | 1.334.59 | 1.605.03 | 120.26% | 1.508.31 | 113.02% |
| 146 | 518.73 | 834.71 | 160.91% | 1.327.45 | 255.90% |
| 147 | 1,577.91 | 804.26 | 50.97% | 1,181.32 | 74.87% |
| 148 | 750.35 | 864.48 | 115.21% | 1.125.40 | 149.98% |
| 149 | : 1,434.36 | 889.05 | 61.98% | 1.215.86 | 84.77% |
| 150 | . 2,124.25 | 2.804.20 | 132.01% | 5.680.35 | 267.40% |
| 151 | 900.25 | 985.20 | 109.44% | 1,118.67 | 124.26% |
| 152 | 2,329.59 | 2,165.58 | 92.96% | 2,194.33 | 94.19% |
| 153 | 1,370.01 | 1,082.96 | 79.05% | 1,630.32 | 119.00% |
| 154 | 925.52 | 1,110.33 | 119.97% | 1,593.07 | 172.13% |
| 155 | 2.541.37 | 1,712.87 | 67.40% | 2.423.23 | 95.35% |
| 156 | 3.809.87 | 1,444.57 | 37.92% | 1.576.76 | 41.39% |
| 157 | ¹ 1,6 98 .18 | 898.70 | 52.92% | 1,547.79 | 91.14% |
| 158 | <u>-</u> 1,810.90 | 2,201.95 | 121.59% | 2,908.41 | 160.61% |
| 159 | - 1,766.88 | 1.051.09 | 59.49% | 1,507.60 | 85.33% |
| 160 | 852.06 | 766.04 | 89.90% | 1,067.71 | 125.31% |
| 161 | 1,498.22 | 813.87 | 54.32% | 1,466.96 | 97.91% |
| 162 | 2,833.56 | 971.97 | 34.30% | 1,207.57 | 42.62% |
| 163 | ± 839.63 | 773.98 | 92.18% | 1,116.93 | 133.03% |
| 164 | 1,905.79 | 1,393.42 | 73.12% | 1,224.31 | 64.24% |
| 165 | 1,880.14 | 1,016.33 | 54.06% | 1,890.48 | 100.55% |
| 166 | 1,037.51 | 1,088.80 | 104.94% | 1,250.20 | 120.50% |
| 167 | | 1.072.68 | 125.63% | 1,447.05 | 169.47% |
| 168 | 1,061.93 | 803.18 | 75.63% | 1,073.56 | 101.10% |
| 169 | 426.00 | 537.01 | 126.06% | 952.57 | 223.61% |
| 170 | 3,819.63 | 1,935.64 | 50.68% | 5,723.27 | 149.84% |
| 171 | 1,457.06 | 1,491.85 | 102.39% | 1,698.58 | 116.58% |
| 172 | _ 2,662.10 | 1,308.83 | 49.17% | 1.675.86 | 62.95% |
| 173 | 1,737.02 | 1.086.14 | 62.53% | 1.521.04 | 87 57% |
| 174 | 3,203.19 | 3,261.12 | 101.81% | 5,345.03 | 166.87% |
| 175 | . 1,357.11 | 1.485.42 | 109.45% | 1,731.29 | 127.57% |

| wc | SWBT | Preliminary | BCM2 as a | Preliminary | CPM as a |
|-----|----------|-------------|-----------|-------------|-----------|
| # | ACTUAL | BCM2 | Percent | CPM | Percent |
| " | STUDY | Results | of ACTUAL | Results | of ACTUAL |
| 176 | 762.69 | 974.08 | 127.72% | 1.582.71 | 207.52% |
| 177 | 1,992.95 | 1.031.48 | 51.76% | 1.494.63 | 75.00% |
| 178 | 1.399.53 | 1.240.46 | 88.63% | 1.875.26 | 133.99% |
| 179 | 2.770.03 | 2.256.27 | 81.45% | 2.867.41 | 103.52% |
| 180 | 1.205.88 | 854.60 | 70.87% | 1.039.60 | 86.21% |
| 181 | 2.028.38 | 2.420.09 | 119.31% | 2,143.07 | 105.65% |
| 182 | 1,195.28 | 918.76 | 76.87% | 1,448.93 | 121.22% |
| 183 | 3,386.86 | 2,260.83 | 66.75% | 2,438.44 | 72.00% |
| 184 | 1.063.30 | 495.48 | 46.60% | 1.252.79 | 117.82% |
| 185 | 2.615.30 | 1.667.65 | 63.77% | 2.225.95 | 85.11% |
| 186 | 3.033.53 | 3.457.00 | 113.96% | 5.368.16 | 176.96% |
| 187 | 1,257.07 | 1.006.07 | 80.03% | 1,409.17 | 112.10% |
| 188 | 1,983.65 | 1.955.28 | 98.57% | 1,949.78 | 98.29% |
| 189 | 1,537.52 | 1,127.20 | 73.31% | 1,455.84 | 94.69% |
| 190 | 1,306.28 | 908.39 | 69.54% | 1,087.54 | 83.25% |
| 191 | 2,199.01 | 1,600.12 | 72.77% | 1,900.40 | 86.42% |
| 192 | 1,846.14 | 1,219,10 | 66.04% | 1,237.16 | 67.01% |
| 193 | 1,578.46 | 921.11 | 58.35% | 1,307.81 | 82.85% |
| 194 | 1,467.05 | 1,440.88 | 98.22% | 2,039.81 | 139.04%: |
| 195 | 4.329.99 | 3.018.71 | 69.72% | 7.215.36 | 166.64% |
| 196 | 2,770.69 | 1.268.45 | 45.78% | 1.303.48 | 47.05% |
| 197 | 1,110.18 | 1.091.79 | 98.34% | 1.237.14 | 111.44% |
| 198 | 2,489.31 | 1,303.93 | 52.38% | 1,780.98 | 71.55% |
| 199 | 1,554.33 | 893.91 | 57.51% | 1.383.87 | 89.03% |
| 200 | 1,367.02 | 944.66 | 69.10% | 1.373.60 | 100.48% |
| 201 | 4,361.88 | 1,757.07 | 40.28% | 2,661.41 | 61.02% |
| 202 | 1,596.57 | 2,187.77 | 137.03% | 2,922.11 | 183.02% |
| 203 | 964.61 | 1.059.43 | 109.83% | 1,241,14 | 128.67% |
| 204 | 3,266.83 | 1,368.44 | 41.89% | 2,453.24 | 75.10% |
| 205 | 2.267.59 | 2.057.25 | 90.72% | 1,868,45 | 82.40% |
| 206 | 837.01 | 908.22 | 108.51% | 1,214.48 | 145.10% |
| 207 | 8.008.97 | 4.344.88 | 54.25% | 4.471.02 | 55.83% |
| 208 | 958.62 | 952.70 | 99.38% | 1,327.28 | 138.46% |
| 209 | 1,049.00 | 974.31 | 92.88% | 1,440.37 | 137.31% |
| 210 | 882.66 | 865.84 | 98.09% | 1,497.17 | 169.62% |

| WC # | SWBT ACTUAL STUDY | Preliminary BCM2 Results | BCM2 as a Percent of ACTUAL | Preliminary CPM Results | CPM as a Percent of ACTUAL |
|---------|-------------------------|--------------------------------|-----------------------------|-------------------------------|----------------------------|
| 211 | 10.189.41 | 5.524.22 | 54.22% | 6.303.38 | 61.86% |
| 212 | 2.321.87 | 1.916.62 | 82.55% | 2,641.82 | 113.78% |
| 213 | 1.873.29 | 2.147.44 | 114.63% | 2.977.95 | 158.97% |
| 214 | 2.170.75 | 1,737.86 | 80.06% | 2,171.15 | 100.02% |
| 215 | 1.998.89 | 2.421.41 | 121.14% | 2.589.87 | 129.57% |
| 216 | 2.158.38 | 3.320.08 | 153.82% | 3,743.97 | 173.46% |
| 217 | 1.589.42 | 1,104.44 | 69.49% | 3,863.78 | 243.09% |
| 218 | 13.478.47 | 9.451.04 | 70.12% | 11,820.29 | 87.70% |
| 219 | 2.259.94 | 1.664.22 | 73.64% | 1.534.95 | 67.92% |
| 220 | 1.348.77 | 1.056.24 | 78.31% | 1.413.80 | 104.82% |
| 221 | 1.958.07 | 1.290.68 | 65.92% | 2.006.10 | 102.45% |
| 222 | 1.412.14 | 957.93 | 67.84% | 1,040.08 | 73.65% |
| 223 | 1.958.40 | 1.427.22 | 72.88% | 1,892.83 | 96.65% |
| 224 | 2.999.96 | 3.896.23 | 129.88% | 15.001.18 | 500.05% |
| 225 | 1,769.57 | 1,238,83 | 70.01% | 1,760.84 | 99.51% |
| 226 | 2.266.21 | 1.210.03 | 53.39% | 1.438.23 | 63.46% |
| 227 | 1,653.13 | 1,156.20 | 69.94% | 8,217.01 | 497.06% |
| 228 | 2.624.38 | 1,802.84 | 68 .70 % | 2.505.67 | 95.48% |
| 229 | 1.436.27 | 1.009.57 | 70.29% | 1,370.23 | 95.40% |
| 230 | 902.50 | 896.86 | 99.38% | 1,109.03 | 122.88% |
| 231 | 2,303.16 | 1.072.81 | 46.58% | 1,720.42 | 74.70% |
| 232 | 1,344,43 | 1.325.16 | 98.57% | 1.480.38 | 110.11% |
| 233 | 2.729.11 | 3.045.94 | 111.61% | 4.016.67 | 147.18% |
| 234 | 3,100.51 | 2.018.42 | 65.10% | 2,741.83 | 88.43% |
| 235 | 1.591.83 | 1,179.41 | 74.09% | 1.363.85 | 85.68% |
| 236 | 3,253.89 | 1.908.01 | 58.64% | 2.877.36 | 88.43% |
| 237 | 924.32 | 880.21 | 95.23% | 1,288.14 | 139.36% |
| 238 | 1,769.50 | 2.486.36 | 140.51% | 3.002.08 | 169.66% |
| 239 | 1,140.84 | 710.13 | 62.25% | 884.37 | 77.52% |
| 240 | 1,078.41 | 931.26 | 86.35% | 1,341.88 | 124.43% |
| 241 | 2.967.72 | 1,968.32 | 66.32% | 1.272.94 | 42.89% |
| 242 | 2.681.93 | 1,923.29 | 71.71% | 3.123.32 | 116.46% |
| 243 | 2.236.12 | 2.036.05 | 91.05% | 1.442.51 | 64.51% |
| 244 | 2.072.30 | 2,957.80 | 142.73% | 2.549.28 | 123.02% |
| 245 | 1,209.67 | 522.80 | 43.22% | 1,054.88 | 87.20% |

| WC # | SWBT ACTUAL STUDY | Preliminary BCM2 Results | BCM2 as a Percent of ACTUAL | Preliminary CPM Results | CPM as a Percent of ACTUAL |
|---------|-------------------------|--------------------------------|-----------------------------------|-------------------------------|----------------------------|
| 246 | 2.265.09 | 1.751.11 | 77.31% | 1,945.79 | 85.90% |
| 247 | 1,273.06 | 933.77 | 73.35% | 1.148.11 | 90.18% |
| 248 | 1.960.68 | 1.900.68 | 96.94% | 2.048.02 | 104.45% |
| 249 | 1,561,14 | 1.039.65 | 66.60% | 1,467,18 | 93.98% |
| 250 | 1.048.07 | 992.70 | 94.72% | 1,319,71 | 125.92% |
| 251 | 2.249.83 | 1.318.52 | 58.61% | 1.900.22 | 84.46% |
| 252 | 2.549.18 | 1.611.58 | 63.22% | 1,503,94 | 59.00% |
| 253 | 1.888.55 | 1.544.54 | 81.78% | 2.376.95 | 125.86% |
| 254 | 934.61 | 965.79 | 103.34% | 1.238.19 | 132.48% |
| 255 | 1.358.87 | 1.855.30 | 136.53% | 2.083.66 | 153.34% |
| 256 | 1,095.07 | 1.058.97 | 96.70% | 1.413.84 | 129.11% |
| 257 | 2.259.57 | 1.694.38 | 74.99% | 2.218.40 | 98.18% |
| 258 | 1.865.51 | 1.983.19 | - 106.31% | 1.968.29 | 105.51% |
| 259 | 1,609.56 | 2.219.34 | 137.88% | 2,080.11 | 129.23% |
| 260 | 996.47 | 895.97 | 89.91% | 1,205,59 | 120.99% |
| 261 | 1.263.31 | 1.054.93 | 83.51% | 1,695.15 | 134.18% |
| 262 | 4,124.95 | 4,123.00 | 99.95% | 1,877.12 | 45.51% |
| 263 | 1,901.68 | 1,628.50 | 85.63% | 2,181.53 | 114.72% |
| 264 | 1,737.47 | 1,304,48 | 75.08% | 1,729.45 | 99.54% |
| 265 | 1,019.36 | 2.320.09 | 227.60% | 2.075.64 | 203.62% |
| 266 | 1.692.24 | 2.779.55 | 164.25% | 4.256.18 | 251.51% |
| 267 | 2.077.16 | 2.147.93 | 103.41% | 3.124.13 | 150.40% |
| 268 | 1.098.24 | 1,292.69 | 117.71% | 1.443.73 | 131.46% |
| 269 | 912.92 | 861.79 | 94.40% | 1,072.38 | 117.47% |
| 270 | 1,185.28 | 653.41 | 55.13% | 1,148.53 | 96.90% |
| 271 | 882.42 | 796.18 | 90.23% | 1.214.16 | 137.59% |
| 272 | 1,754.40 | 1,169.60 | 66.67% | 1,649.76 | 94.04% |
| 273 | 1,750.70 | 1,655.62 | 94,57% | 4.326.71 | 247.14% |
| 274 | 2,931.43 | 1,290.99 | 44.04% | 2,119.80 | 72.31% |
| 275 | 1,954.71 | 2.183.64 | 111.71% | 2,790.40 | 142.75% |
| 276 | 1,761.05 | 1.023.69 | 58.13% | 1,195.23 | 67.87% |
| 277 | 772.86 | 858.05 | 111.02% | 1,371.24 | 177.42% |
| 278 | 1,938.55 | 1.589.10 | 81.97% | 2.250.88 | 116.11% |
| 279 | 2.272.78 | 1,489.67 | 65.54% | 1,719.27 | 75.65% |
| 280 | 1.342.95 | 1,118.75 | 83.31% | 1,243,67 | 92.61% |

| wc | SWBT | Preliminary | BCM2 as a | Preliminary | CPM as a |
|-----|----------|-------------|-----------|-------------|-----------|
| # | ACTUAL | BCM2 | Percent | CPM | Percent |
| " | STUDY | Results | of ACTUAL | Results | of ACTUAL |
| 281 | 2.050.06 | 2,059.06 | 100.44% | 2.817.05 | 137.41% |
| 282 | 1,927.00 | 1.573.40 | 81.65% | 1,770.07 | 91.86% |
| 283 | 816.24 | 802.34 | 98.30% | 1.186.50 | 145.36% |
| 284 | 940.52 | 960.49 | 102.12% | 1,255.15 | 133.45% |
| 285 | 3.255.70 | 1.968.36 | 60.46% | 2.902.25 | 89.14% |
| 286 | 2.286.52 | 2.106.76 | 92.14% | 3,144.47 | 137.52% |
| 287 | 3.236.84 | 1.562.95 | 48.29% | 1.991.46 | 61.52% |
| 288 | 2.544.73 | 2,436.52 | 95.75% | 2.074.22 | 81.51% |
| 289 | 2.747.82 | 1,996.91 | 72.67% | 1,779.36 | 64.76% |
| 290 | 1.022.31 | 930.10 | 90.98% | 1.235.90 | 120.89% |
| 291 | 3,891.48 | 2.091.74 | 53.75% | 2.611.71 | 67.11% |
| 292 | 1,783.02 | 972.04 | 54.52% | 1,093.39 | 61.32% |
| 293 | 911.75 | 776.55 | 85.17% | 1,082.61 | 118.74% |
| 294 | 917.65 | 939.88 | 102.42% | 1,288.70 | 140.44% |
| 295 | 2,172.49 | 1,851.04 | 85.20% | 1.822.52 | 83.89% |
| 296 | 523.83 | 869.52 | 165.99% | 1,048.77 | 200.21% |
| 297 | 2,894.16 | 2,073.18 | 71.63% | 2,806.67 | 96.98% |
| 298 | 3,269.66 | 3,114.68 | 95.26% | 6.245.31 | 191.01% |
| 299 | 3,303.43 | 1,489.19 | 45.08% | 2,497.90 | 75.62% |
| 300 | 3,160.94 | 3,516.84 | 111.26% | 2,346.44 | 74.23% |
| 301 | 5,507.96 | 4,753.40 | 86.30% | 8.352.85 | 151.65% |
| 302 | 1,015.39 | 831.88 | 81.93% | 1,168.15 | 115.04% |
| 303 | 2,374.57 | 1,816.39 | 76.49% | 2,302.03 | 96.95% |
| 304 | 1,484.45 | 1,755.62 | 118.27% | 1,989.78 | 134.04% |
| 305 | 1,307.81 | 957.52 | 73.22% | 1,652.96 | 126.39% |
| 306 | 951.03 | 829.29 | 87.20% | 743.44 | 78.17% |
| 307 | 2,429.62 | 2,031.75 | 83.62% | 2.926.28 | 120.44% |
| 308 | 1,112.20 | 1,511.23 | 135.88% | 1,972.83 | 177.38% |
| 309 | 3,291.14 | 1,072.75 | 32.60% | 1,634.00 | 49.65% |
| 310 | 1,635.86 | 1,055.71 | 64.54% | 1.325.97 | 81.06% |
| 311 | 750.56 | 592.39 | 78.93% | 859.82 | 114.56% |
| 312 | 5,618.29 | 2,945.87 | 52.43% | 4,456.78 | 79.33% |
| 313 | 1,577.23 | 1,418.68 | 89.95% | 1,871.12 | 118.63% |
| 314 | 1,004.30 | 714.36 | 71.13% | 1,386.54 | 138.06% |
| 315 | 1,177.87 | 846.33 | 71.85% | 1,832.34 | 155.56% |

| 1000 | | | 0040 | B: | |
|------|---------------------|-------------|-----------|--------------------|-----------|
| wc | SWBT | Preliminary | BCM2 as a | Preliminary CPM | CPM as a |
| # | ACTUAL | BCM2 | Percent | | Percent |
| | STUDY | Results | of ACTUAL | Results | of ACTUAL |
| 316 | 1.766.41 | 1,405.89 | 79.59% | 1.895.53 | 107.31% |
| 317 | 1,891.88 | 1.527.06 | 80.72% | 2.218.36 | 117.26% |
| 318 | 1.443.22 | 1.099.63 | 76.19% | 1.285.50 | 89.07% |
| 319 | 2.381.28 | 980.76 | 41.19% | 1.911.67 | 80.28% |
| 320 | 983.87 | 1.069.47 | 108.70% | 1.257.06 | 127.77% |
| 321 | 1.227.25 | 1.503.74 | 122.53% | 1,649.82 | 134.43% |
| 322 | 1,519.D1 | 1.364.45 | 89.82% | 1.394.07 | 91.77% |
| 323 | 666.98 | 970.68 | 145.54% | 1.010.33 | 151.48% |
| 324 | 2,439.81 | 1.872.01 | 76.73% | 1.298.36 | 53.22% |
| 325 | 1.542.99 | 1.136.72 | 73.67% | 1.565.95 | 101.49% |
| 326 | 1,793.75 | 1,171.00 | 65.28% | 1.443.99 | 80.50% |
| 327 | 1,309.90 | 1.054.16 | 80.48% | 1.179.44 | 90.04% |
| 328 | 2,431. 85 - | 2.061.63 | · 84.78% | 1.631.74 | 67.10% |
| 329 | 1,797.08 | 1.423.23 | 79.20% | 1,781.32 | 99.12% |
| 330 | 1,434.91 | 1,568.20 | 109.29% | 1.546.75 | 107.79% |
| 331 | 2,814.43 | 1,959.01 | 69.61% | 6,937.89 | 246.51% |
| 332 | 1,431.29 | 974.01 | 68.05% | 1,359.58 | 94.99% |
| 333 | 1,904.23 | 1.263.80 | 66.37% | 1.462.26 | 76.79% |
| 334 | 3,005.37; | 1,963.27 | 65.33% | 11,334,70 | 377.15% |
| 335 | 763. 6 4 | 974.00 | 127.55% | 1.320.13 | 172.87% |
| 336 | 1.095.45 | 887.43 | 81.01% | 1.354.69 | 123.66% |
| 337 | 1,803.08 | 1,155.28 | 64.07% | 1,219.63 | 67.64% |
| 338 | 3,027.48 | 3,156.38 | 104.26% | 6,445.26 | 212.89% |
| 339 | 1,832.26 | 803.70 | 43.86% | 1,012.72 | 55.27% |
| 340 | 1,525.24 | 1,012.53 | 66.38% | 1,908.10 | 125.10% |
| 341 | 1,670.45 | 1,029.51 | 61.63% | 1,511.93 | 90.51% |
| 342 | 738.57 | 859.34 | 116.35% | 1,073.55 | 145.35% |
| 343 | 3,251.51 | 2,575.03 | 79.19% | 1,870.80 | 57.54% |
| 344 | 4,967.91 | 2,371.59 | 47.74% | 3,131.74 | 63.04% |
| 345 | 1,455.83 | 2,505.78 | 172.12% | 2.680.21 | 184.10% |
| 346 | 2,361.42 | 999.60 | 42.33% | 1.222.51 | 51.77% |
| 347 | 1.893.56 | 1,159.51 | 61.23% | 1,380.44 | 72.90% |
| 348 | 2.236.73 | 936.58 | 41.87% | 1,569,53 | 70.17% |
| 349 | 934.48 | 1,044.30 | 111.75% | 1,154.67 | 123.56% |
| 350 | 1,712.71 | 2.556.41 | 149.26% | 1,677.91 | 97.97% |

| wc | SWBT | Preliminary | BCM2 as a | Preliminary | CPM as a |
|-----|----------|-------------|----------------|-------------|-----------|
| # | ACTUAL | BCM2 | Percent | CPM | Percent |
| " | STUDY | Results | of ACTUAL | Results | of ACTUAL |
| 351 | 2.342.39 | 1.653.98 | 70.61% | 1,467.90 | 62.67% |
| 352 | 737.40 | 625.55 | 84.83% | 1,179.59 | 159.97% |
| 353 | 3.945.39 | 2.202.22 | 55.82% | 4.183.44 | 106.03% |
| 354 | 2.249.97 | 1.221.97 | 54.31% | 1.633.08 | 72.58% |
| 355 | 4.466.91 | 3.530.69 | 79.04% | 4.789.85 | 107.23% |
| 356 | 1.722.85 | 1,123.66 | 65.22% | 1.730.73 | 100.46% |
| 357 | 1,764.07 | 871.73 | 49.42% | 1.296.14 | 73.47% |
| 358 | 1.566.53 | 1,104.89 | 70.53% | 1.523.07 | 97.23% |
| 359 | 1.410.73 | 941.92 | 66.77% | 1.455.34 | 103.16% |
| 360 | 2,135.79 | 1.908.09 | 89.34% | 2.742.16 | 128.39% |
| 361 | 1.274.57 | 1.056.34 | 82.88% | 1.376.97 | 108.03% |
| 362 | 512.66 | 2.058.17 | 401.47% | 3.012.00 | 587.52% |
| 363 | 1,175.43 | 1,605.14 | 136.56% | 1.274.72 | 108.45% |
| 364 | 2,432.48 | 2,626.35 | 107.97% | 2.723.84 | 111.98% |
| 365 | 695.67 | 916.27 | 131.71% | 1,246.62 | 179.20% |
| 366 | 1,104.18 | 1,109.88 | 100.52% | 1,376.62 | 124.67% |
| 367 | 1,093.47 | 1,598.60 | 146.20% | 1,416.17 | 129.51% |
| 368 | 2,051.98 | 3,034.36 | 147.87% | 2,342.74 | 114.17% |
| 369 | 1,525.78 | 969.46 | 63.54% | 1,773.03 | 116.20% |
| 370 | 2,536.64 | 1,033.63 | 40.75% | 1,660.12 | 65.45% |
| 371 | 1,047.30 | 952.55 | 90.95% | 1,311.09 | 125.19% |
| 372 | 3,994.35 | 1,819.83 | 45.56% | 3.287.81 | 82.31% |
| 373 | 2,164.68 | 1,768.38 | 81.69% | 2,393.13 | 110.55% |
| 374 | 812.18 | 921.74 | 113.49% | 1.267.23 | 156.03% |
| 375 | 1,716.84 | 799.93 | 46.59% | 1,174.48 | 68.41% |
| 376 | 1,399.67 | 1,265.25 | 90.40% | 1.626.18 | 116.18% |
| 377 | 2,245.74 | 1.662.28 | 74.02% | 1,745.42 | 77.72% |
| 378 | 2,512.57 | 1,753.23 | 69.78% | 2,503.27 | 99.63% |
| 379 | 1,210.51 | 640.96 | 52.9 5% | 1,105.68 | 91.34% |
| 380 | 1.342.19 | 1,276.43 | 95.10% | 1,596.46 | 118.94% |
| 381 | 1.405.08 | 1,928.56 | 137.26% | 2.088.66 | 148.65% |
| 382 | 1.369.30 | 1,070.22 | 78.16% | 1,288.78 | 94.12% |
| 383 | 2.128.35 | 1.608.66 | 75.58% | 2.081.92 | 97.82% |
| 384 | 2,840.90 | 899.25 | 31.65% | 1,156,46 | 40.71% |
| 385 | 845.51 | 594.51 | 70.31% | 859.71 | 101.68% |

| WC # | SWBT ACTUAL STUDY | Preliminary BCM2 Results | BCM2 as a Percent of ACTUAL | Preliminary CPM Results | CPM as a Percent of ACTUAL |
|---------|-------------------------|--------------------------------|-----------------------------|-------------------------------|----------------------------|
| 386 | 2.045.09 | 1.687.30 | 82.50% | 2.023.88 | 98.96% |
| 387 | 1.672.69 | 1,129.01 | 67.50% | 1,499.81 | 89.66% |
| 388 | 778.18 | 445.53 | 57.25% | 1.146.99 | 147.39% |
| 389 | 1.285.54 | 966.76 | 75.20% | 1,189.52 | 92.53% |
| 390 | 2.351.54 | 1.875.86 | 79.77% | 1.697.69 | 72.19% |
| 391 | 2.047.61 | 2.402.99 | 117.36% | 2.545.14 | 124.30% |
| 392 | 1,034.82 | 838.21 | 81.00% | 1.188.27 | 114.83% |
| 393 | 1.584.86 | 2.123.26 | 133.97% | 3.240.90 | 204.49% |
| 394 | 2.692.70 | 2.047.29 | 76.03% | 6.157.03 | 228.66% |
| 395 | 1.039.61 | 946.80 | 91.07% | 1.130.46 | 108.74% |
| 396 | 1.337.54 | 1,138.32 | 85.11% | 1,127.38 | 84.29% |
| 397 | 1,161.02 | 840.85 | 72.42% | 1,348.57 | 116.15% |
| 398 | 2,437.64 | 1.795.60 | 73.66% | 1,851.46 | 75.95% |
| 399 | 4.089.00 | 1,711.64 | 41.86% | 1,151.89 | 28.17% |
| 400 | 1,202.71 | 1.054.64 | 87.69% | 1,352.06 | 112.42% |
| 401 | 5,444.81 | 3.658.53 | 67.19% | 10,169.65 | 186.78% |
| 402 | 1,434.46 | 1,151.08 | 80.24% | 1,571.51 | 109.55% |
| 403 | 874.59 | 857.07 | 98.00% | 1,090.07 | 124.64% |
| 404 | 1,109.84 | 975.30 | 87.88% | 1,156.82 | 104.23% |
| 405 | 2,120.96 | 1,892.02 | 89.21% | 2.831.17 | 133.49% |
| 406 | 1,873.00 | 1,394.19 | 74.44% | 1,594.09 | 85.11% |
| 407 | 875.10 | 717.35 | 81.97% | 1,075.70 | 122.92% |
| 408 | 1,803.71 | 2.251.93 | 124.85% | 2,253.73 | 124.95% |
| 409 | 1,901.56 | 938.28 | 49.34% | 1,360.38 | 71.54% |
| 410 | 999.90 | 821.42 | 82.15% | 1,330.84 | 133.10% |
| 411 | 909.11 | 1,139.03 | 125.29% | 1,445.52 | 159.00% |
| 412 | 1,043.31 | 785.25 | 75.26% | 1.358.16 | 130.18% |
| 413 | 2,408.44 | 1,606.40 | 66.70% | 1,840.40 | 76.41% |
| 414 | 2,107.70 | 1,958.35 | 92.91% | 2.336.61 | 110.86% |
| 415 | 1.067.13 | 948.30 | 88.86% | 1.344.09 | 125.95% |
| 416 | 515.94 | 1,163.91 | 225.59% | 1,923.69 | 372.85% |
| 417 | 738.57 | 433.07 | 58.64% | 1,177.58 | 159.44% |
| 418 | 2,165.61 | 2.212.96 | 102.19% | 2,564.89 | 118.44% |
| 419 | 1.445.14 | 1,410.68 | 97.62% | 1,542.06 | 106.71% |
| 420 | 1.537.45 | 979.33 | 63.70% | 1,144,68 | 74.45% |

- I. Fundamental principles:
 - A. Universal Service mechanisms must be designed separately for the federal and state jurisdictions. State regulators should retain the right and the flexibility to design intrastate universal service mechanisms responsive to that state's particular needs.
 - B. Facilities which interconnect customers are the backbone of universal service. Incumbent local exchange providers, which are the carriers of last resort, must retain current revenue support either through explicit support or rebalancing in order to maintain the universally available network.

(continued)

- II. Federal Eligibility/Qualification Criteria
 - A. Offer all federal defined universal services in an area using either its own facilities or a combination of its own facilities and resale of another carrier's service.

[47 U.S.C. 214(e)(1)(A)]

- B. Advertise the availability of the services and charges in the area using media of general distribution. [47 U.S.C. 214(e)(1)(B)]
- C. Such other principles as the Joint Board and the Commission determine are necessary and appropriate for the protection of the public interest, convenience, and necessity and are consistent with this Act.

[47 U.S.C. 254(b)(7)]

A State may adopt regulations not inconsistent with the Commission's rules to preserve and advance universal service. [47 U.S.C. 254(f)]

(continued)

The following additional criteria are required for competitively neutral and non-discriminatory fund distributions:

- A. Have similar regulatory obligations (i.e., meet quality of service, rate averaging, costing, etc., requirements).
- B. Receive support in the incumbent is receiving explicit support for an area. If the incumbent is not receiving explicit support, then no support barrier to entry exists. Consequently, no competitor in an area should receive support and market forces should be allowed to operate.
- C. Receive support in an area for the portion of its network for which it provides its own facilities from the switch to the customer's premise. Explicit support for resold services or facilities should not be provided to the reseller, but to the provider of the underlying facilities to the customer.

(continued)

III. Universal Service Area.

- A. Appropriate area is wire center or exchange (study area for rural telephone companies).
 - Consistent with the current basic local service rate area
- B. Zones as proposed by AT&T are inappropriate.
 - Create huge rural Universal Service area --for Missouri: 19,948 square miles.
 - Would overlap numerous incumbent LEC
 Universal Service local rate exchange areas.
- C. Census Block Groups are inappropriate.
 - Would overlap differing incumbent LEC
 Universal Service local rate exchange areas.
 - Difficult to administer --- 5,059 Census Block Groups in Missouri versus 213 exchange areas.

(continued)

- IV. SWBT's Proposed Federal Universal Service Plan --- Joint Board and FCC.
 - A. Establish overall basic residential universal service affordability benchmark rate level --- one percent of each state's median income. For Pennsylvania, this is \$26.72 per line per month.¹
 - B. Establish the federal end user common line charge as the federal portion of the overall benchmark --- currently \$3.50 for residential customers.
 - C. Restructure existing federal support [Carrier Common Line (CCL), Long Term Support (LTS)]:
 - 1. Actual incumbent LEC interstate local exchange loop costs by exchange or wire center which are above the EUCL would be assigned to a federal fund. If actual costs by wire center are not available, disaggregate actual study area costs to exchange using proxy costs.
 - 2. If the EUCL is increased, the federal benchmark would increase and the federal fund size would be decreased. If the EUCL is raised to the level that recovers the total LTS and CCL for the LEC, then all federal CCL and LTS support for that LEC would be eliminated.

¹Based on 1994 Median Incomes for Non-Rural Telephone Companies, U.S. Bureau of the Census, Current Population Reports.

(continued)

- 3. On a revenue neutral basis, new LEC federal support revenues plus any EUCL revenue increases would be used to reduce their federal carrier common line and long term support requirements.
- D. Reduce intrastate toll rates by the level of access reductions.
- E. Increase Lifeline support to match increases in EUCL, if any.
- F. Receipt of federal support by qualified new entrants. The following options are available:
 - 1. Require the new entrant to cost justify its support.
 - 2. New entrants would receive the same level of support for facilities it constructs to customers, as received by incumbent. This would eliminate barrier-to-entry for new facilities-based local service universal service provider and continue to provide support to the incumbent LEC for its carrier of last resort responsibilities.
 - 3. Provide portable support at the level per line in the area received by the incumbent to the new universal service entrant where it serves a customer with its own facilities. Incumbent loses the support for the customer and for its carrier of last resort responsibilities.